



COMING EVENTS

June 2nd, 2011
Boat Cruise
1000 Island Boat
Cruises

Sponsor: Direct Energy

June 15th, 2011
Howard Sly Memorial
Golf Tournament
Colonnade
Golf & Country Club

Sponsor:
Reliance Home Comfort

August 24th, 2011
Mixed Golf Tournament
Sponsor: Union Gas

September 8th, 2011
Annual General Meeting
Sponsor: Clayton
Flooring

NOTICE:

This is the last issue of
Volume 3 and a BIG
Thank You to
everyone who
contributed to our
growing newsletter.

Look for Volume 4 of
the KHBA Newsletter
1st issue coming in
August

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THE THOUSAND ISLANDS**

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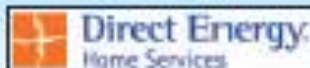
June 2nd 2011

Boarding at 6:30pm
Departure at 7:00 pm

A Night at the Casino On The Water

Take the opportunity to impress a
prospective client, thank an
employee and invite them out for
an evening of fine dining,
wine tasting with entertainment
aboard the Island Star.

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Howard Sly Memorial Golf Tournament

Wednesday June 15th, 2011

Colonnade Golf and Country Club

Registration: 12:00pm

Shot Gun Start: 1:00 pm

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To Reserve Your Spots

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Kingston Home Builders Association

This Newsletter is published by the Kingston Home Builders Association.

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2011 Executive

President	Ken Dantzer.....613-543-8400
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Past President	Gord McCrady.....613-803-0347
Direct Energy Home Services	
2nd Vice President	Sean Flynn.....613-399-0295
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	Lisa Henderson.....613-399-6245
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	Steve Parke.....613-739-2919
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Development Manager	Neal Ritchie.....613-399-4247
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Executive Officer	Christine Hollywood.....613-547-0986
KHBA	

President's Message



Though the executive takes a bit of a break during June and July, our committees will continue to work on various current issues, including various Customer Service related issues with the city.

We have been making some forward progress on these issues, and I encourage you to submit any challenges to us to ensure they are incorporated into our discussions with various municipal departments.

Our next events are June Boat Cruise, June Golf, August Golf, and the September AGM, I encourage you to book early for these events to ensure that we can produce a good event for you. Ken Dantzer

KHBA Newsletter Advertising Opportunity!



The Kingston Home Builders' Association's Newsletter became a great outlet to get information out to our membership and other members in our community, such as realtors, city officials and some consumers.

If you are interested in advertising in this years newsletter

Please contact Christine at
613-547-0986
or via email at khba@khba.ca

Annual Mixed Scramble Golf Tournament

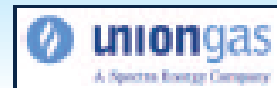
Wednesday August 24th, 2011



Shotgun Start 12:30PM

Call the KHBA office to reserve today
613-547-0986
email: khba@khba.ca

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Membership Committee

The Kingston Home Builders Association would like to welcome our newest members.

**New Leaf Custom Homes • Sun Life Financial
Precision Home Improvements**

Thank you to all of our members who renewed this year. We look forward to seeing new and familiar faces this year at the KHBA events



John Zahra
President

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Passionate About New Homes

OHBA President Bob Finnigan Discusses His Platform as President and the Future of Home Building in Ontario

Written by Jacqueline Bolnick

It was with a sense of humility that I sat down to interview our President of the Ontario Home Builders Association, Bob Finnigan. After all, this is a man whose career includes serving on the Ontario Home Builders Association executive committee, and task forces including Builders' Council and the OHBA/Tarion Warranty Liason committee, as well as past President of BILD, which helped to change the face of housing in Ontario- and this is just his volunteer work!

As COO of GTA-based Heathwood Homes, Mr. Finnigan also experiences the new home market from the front row while overseeing sales, marketing, product development and feasibility research. This gives him an advantage during his OHBA Presidency as he is able to communicate with first-hand knowledge the respective successes and fluctuations of our housing industry, and to act on key issues facing our organizations members.

Working together with the bright staff of the OHBA, the top of Mr. Finnigan's goals during his Presidency will be legislative changes that are good for the industry, like HST threshold indexation (up from the current \$400,000) and an HST renovation tax credit. Like the original HST rebate, which was not achieved by any other industry in the Province, these changes have and will save the homebuyers hundreds of millions of dollars. The OHBA is also continually moving forward to help minimize development charges and working with Tarion on proposed warranty changes for new home builders.

During the year he will visit about 18 of the 29 local Home Builder Associations (like the KHBBA) with the ongoing objective of making the OHBA the best it can be, through communication and information sharing.

We discussed the phenomenal changes to our home building industry within the last decade, including the formation of Energy Star for New Homes. The importance of this green synergy within the industry is immeasurable. Builders today have the resources at hand to build a new home that can better the quality of life within the home, while simultaneously reducing the environmental impact and greatly reducing the monthly costs associated with powering a home. Energy Star, and similar third party accreditation programs are now easier to access and the cost to build a home to these standards has come down significantly over the last few years.

With a wealth of knowledge, experience, and passion for the industry, Mr. Finnigan is just the man to lead the OHBA this year. Among the important legislative goals at hand, and with an objective of battling the OHBA for all of its members, Mr. Finnigan and the staff at the OHBA offices, are truly doing an outstanding service. Many thanks to their team and may all OHBA members enjoy the summer ahead!





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KHBA Parade of New Homes 2011

Well another Parade of New Homes has finished for another year. Boy time sure does travel by quickly. Congratulations to Barr Homes for the 3rd consecutive year in receiving the highest score in the \$300,000.00 and below category for their home at 132 Islandview Drive and to Concord homes on winning their 1st in the \$300,000.00 and above category for their home at 132 Kildara Avenue.

As I mentioned at the dinner meeting I was very impressed with the effort each builder put forward in their parade home. The attention to detail I found was second to none. Congratulations to: **Barr Homes** for their Parade Homes at 132 Islandview Drive & 28 Amhurst Drive, **Braebury Homes** at 1512 Providence Crescent, **Brookland** at 108 Hogan Crescent, **Caraco** at 1040 & 1042 Woodhaven Drive, **Concord** at 132 Kildara Avenue, **Geertsma** at 1191 Crossfield Avenue & 188 Somerset Drive, **Greene Homes** at 1319 Grace Avenue, **Lynlea** at 5024 Fox Run Place, **Marques Homes** at 1243 Lisbon Place, **McFarland** at 115 McDonough Crescent & 95 Windermere Boulevard, **Stirling Bridge** at 777 Newmarket Lane and to **Tamarack Homes** at 1034 Woodhaven Drive for all providing a great product. Planning for this event takes plenty of time and work. Our committee started in September planning for this year's Parade of New Homes. This year we expanded our advertising in the forms of banners, a lettered Parade of Homes truck, and expanded our web advertising. We conducted a survey for customers to fill out to let us know on how they heard about the Parade of New Homes. We will use this data as we move forward in future parade of homes advertising.

A huge thank you goes to the committee. They are: I as chair, Sean Flynn co-chair, Gord McCready, Christine Hollywood, Glen O'Donoghue, Mary Campéau, Andrew Bone, Allyson Tonelli, and to Patrick Hulley for all their hard work and effort. Thank you to Terra Nova Truss for being the primary sponsor for the second consecutive year. Thank you Mark! Thank you to the secondary sponsors, AME environmental, Catarqui Cabinets, Rigney Building Supplies and to Fiona. Thanks to Neil Ritchie for all the help with the signs. Thank you to Jacqui Bellinko of Tamarack Homes for writing the Parade of New Homes Articles for the Whig Standard Homes. These articles were based on why you should buy now. Thank you to Rigney's for donating a truck and a man to help deliver and install the flags. Thank you to Mark Taylor for the use of his truck to promote the Parade of New Homes. You may have seen it parked at Fiona and Canadian Tire Catarqui. Thank you to Al Melanson of Fiona and to Elwin Derbyshire of Canadian Tire for their support. Fiona also donated a \$500.00 gift card. A great prize to be given to the individual whose name is drawn from those who filled out the Parade of Homes survey.

It takes a lot for an event of this magnitude to run and run successfully. Without the volunteers, the sponsors or the support of many others it would be very difficult to do. So all I ask is you say thanks to those who worked on this, the committee members, the sponsors and the support staff. A thank you goes along way and may keep those volunteers coming back to work with us next year.

Yours truly,

Doug Martin
Chair of the Parade of New Homes



Winner of the Under \$300,000 Category



In photo left to right:
Mike Hartwick, Ted Rowell, Doug Martin (Chair of the Parade of New Homes Committee), Catherine Wild and Norm Morey)

Winner of the Over \$300,000 Category



In photo left to right:
Larry Mack, Doug Martin and Martin Mack

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