



Please allow me to introduce you to the Kingston Home Builders' Association. Established in 1954, the Association is comprised of Developers, Builders, Renovators, Trades and Suppliers as well as Professional and Service organizations involved in the residential construction industry.

The Kingston Home Builders' Association represents the residential home building industry within the Greater Kingston Area. Our members are "*Building a Better Kingston*" by promoting innovative, professional, safe, and environmentally responsible building practices. The Kingston Home Builders' Association strives to satisfy an essential human need by constructing affordable quality housing, provide a forum to develop membership consensus, and serve as a proactive voice for our industry's concerns.

There are many benefits of membership in the KHBA such as:

- a) The voice of the residential construction industry at the municipal level to ensure that issues affecting the industry are dealt with justly; these issues include items such as building permit fees, development charges and model home policy to name a few;
- b) Credibility gained by affiliation with an established organization;
- c) Exposure for your company (advertising, sponsorship opportunities and networking opportunities at several social events such as Dinner Meetings and Mixers);
- d) Up-to-date information on matters involving the construction industry such as code changes and health and safety issues;
- e) 1 Website Directory Listing / 1 Directory Listing in our Printed Version
- f) 1 Prepaid Dinner, per Dinner Meeting for each of the 5 Regular Dinner Meetings

Please review our membership fees, application and Code of Ethics. Membership Applications on submission will be reviewed at the Executive Meetings, held at the beginning of each month. Should you have any questions, please do not hesitate to contact the Kingston Home Builders Association's office at 613-547-0986 or email khba@khba.ca.

Sincerely,

Alexandrina Pacheco
Executive Officer
Kingston Home Builders Association



Code of Ethics

MEMBERS SHALL comply with the Ontario Building Code as a minimum standard for construction and shall work towards its improvement in the interests of structural sufficiency, safety and health.

MEMBERS SHALL plan their sites and homes to conform to the principles of good community planning.

MEMBERS SHALL deal honestly and fairly with their customers.

MEMBERS SHALL co-operate to extend the effectiveness of the Association by interchanging information and experience, and encourage research on materials and techniques in order to provide better homes at a lower cost.

MEMBERS SHALL deal justly with their employees, suppliers and sub-contractors.

MEMBERS SHALL avoid advertising which tends to mislead customers; depreciate competitors or generally bring the reputations of the industry into disrepute.

MEMBERS SHALL uphold the professional image and reputation of the Association, avoiding all conducts or practices likely to discredit or do injury to the residential construction industry.

MEMBERS SHALL not make frivolous or false complaints against other members.

MEMBERS SHALL treat other members with professional respect and shall not engage in defamation of another member's professional capabilities.

MEMBERS SHALL not accept or request payments, commissions or "finder's fees" for referrals given to clients or prospective clients, nor shall members accept or request fees for the right to bid or work on a project.

MEMBERS SHALL comply with the Ontario Building Code as a minimum standard for construction and shall work towards its improvement in the interests of structural sufficiency, safety and health.

These responsibilities are freely and solemnly assumed as they form part of an obligation as members of the Kingston Home Builders Association



Membership Fees for the 2018-2019 Fiscal Year Commencing November 1st, 2018

Kingston Home Builders Association Membership – November 1, 2018 to October 31, 2019

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| Local Membership – Kingston Home Builders’ Association | \$ 395.00 |
| 13% HST | 51.35 |
| Total Membership Fee: | \$ 446.35 |

Kingston Frontenac Home Builders Association Membership – November 1, 2018 to October 31, 2019

Mandatory for Builders and Developers – This option includes membership to Kingston Frontenac Homebuilders Association the Ontario Homebuilders Association and the Canadian Homebuilders Association. Renovators, Trades, Suppliers or Professional & Services Members have the option to join KFHB and are entitled to all the information and services provided by the OHBA and the CHBA

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| Local | Kingston Home Builders’ Association | \$ 395.00 | |
| Regional | Kingston Frontenac Home Builders’ Association | 80.00 | |
| Provincial | Ontario Home Builders’ Association | 300.00 | |
| National | Canadian Home Builders’ Association | 350.00 | |
| | Sub Total: | | 1,125.00 |
| | 13% HST | | 146.35 |
| | Total Membership Fee: | | \$ 1,271.25 |



Kingston Home Builders
ASSOCIATION

Building a Better Kingston

For \$395.00 you receive:

Advertising

- 1 listing in our KHBA Membership Directory
- 400 copies are given out at our Home and Renovation Show
- Each member of the KHBA receives a copy (200 copies)
- Copies are given to walk-in consumers at the KHBA and at our events
- 1 listing in on the KHBA Website – Directory Listings
- Your company name is listed on our KHBA Membership Banner
- Banner is displayed at all of our major events

Complimentary Dinners

- 1 complimentary dinner per each of our dinner meetings
- There are 5 dinner meetings per year – December, February, April, May and September
- Attendances for our dinners are from 75 to 130

Reputation

More and more consumers are looking for businesses that are a part of an organization. I receive calls in the office; walk-in and consumers are checking on line.
Why are they contacting KHBA? They have been “burnt by a company” and they don’t want it to happen again. They are checking on a name of a company they are thinking of using. They are looking for someone who’s qualified and trustworthy.

Networking Opportunities

Other Events

- 4 Mixers at no cost – January, March, July and November
- 2 Golf Tournaments – registration required – June and August
- 1 Gala Event – The President’s Ball – reservations required – October

Committee Volunteering

There are many committees within the KHBA. People will do business with people they know – It’s a great way to build a friendship/work relationship while meeting other membership of the association

Advertising Opportunities

- Business Card and Full Page Interior Ads in our KHBA Membership Directory
- Business Card Advertising in our KHBA Newsletter
- Ad Space on the KHBA Website

Member Offers/Benefits

- Petro-Canada (discounts)
- Strategic Benefits & Insurance Services – special benefits package exclusive to KHBA Members

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